



Experience the **BENEFITS**

OF JOINING THE INDUSTRY'S PREMIER ASSOCIATION

Invest in your company
by becoming an IPC
member and expand your
resources and influence
in the electronics
manufacturing industry



INTRODUCING
Five new membership packages

If your company ...

designs and manufactures printed boards

provides electronics manufacturing/assembly services

supplies materials or services to the electronic interconnect industry

designs and distributes today's electronic products

"Being a part of the fast-changing global electronics marketplace requires constant intelligence about market trends, standards and solutions to the challenges throughout the supply chain. IPC is an invaluable partner in providing that intelligence through conferences, white papers and technical standards."

Andy Hyatt
Executive Vice President
Business Development
Creation Technologies

"Graphic PLC has enjoyed the privilege of being an IPC member for more than 30 years and the technical benefits derived to focus us as a world player in the manufacture of PCBs have superceded the cost of membership many times."

Rex Rozario, OBE
Chairman
Graphic Plc.,UK

"I have a responsibility to my customers and my shareholders. Between the savings on standards, training materials, APEX and industry data, IPC membership provides immediate 100% return on investment for us. It would be irresponsible not to be a member."

Joseph F. O'Neil
President
Hunter Technology Corp

Put **IPC MEMBERSHIP**

A **trusted leader for more than 50 years**, IPC is the leading source for industry standards, training, market research and public policy advocacy — supporting the needs of the estimated \$2.0 trillion global electronics industry. IPC members enjoy unlimited access to the tools, information and forums needed to thrive in an ever-changing electronic interconnect industry.



Keep on top of industry developments and train your people

- Enjoy 24/7 online access to members-only resources, including original articles and presentations on the latest technical issues and industry/market trends.
- Get access to take part in IPC market research studies (and receive a complimentary report for each study in which your company participates).
- Stay abreast of global environmental directives, legislation and regulations.
- Enroll in IPC's training and certification programs for a cost-effective, industry-recognized way to demonstrate your commitment to quality.
- Get world-class instruction at IPC's conferences and other educational events.

Save enough money to easily pay for your membership

- Get one single-user download of each new or revised IPC standard within 90 days of publication. With approximately 50 standards documents developed annually, that represents an average savings of more than \$2,400 each year.
- Save 50% on the purchase of IPC standards.
- Enjoy significant discounts on IPC publications and training materials.
- Receive discounts on registration fees for IPC conferences and other educational events.
- Benefit from a significant discount on exhibiting at IPC events.

Help shape the industry

- Participate in developing or updating the global industry standards your company, customers, competitors and suppliers use.
- Make your voice heard by participating in IPC-organized environmental and public policy initiatives on regulations that affect your company.

Expand your network and build your company's visibility

- Network with your peers, and industry experts and leaders.
- Participate in interactive problem-solving exchanges through IPC's online forums.
- Build your brand visibility through IPC's Products and Services Index (PCB and EMS companies only).
- Gain valuable exposure for your company by exhibiting at or sponsoring IPC events.

www.ipc.org/membership

MEMBERSHIP OPTIONS at-a-GLANCE

Use this helpful chart to compare the features of IPC's membership bundles; then select the best one for your company.

Features	Classic Membership	Technology Package	Business Package	Business & Technology Package
24/7 online access to members-only resources, including original articles and presentations on technical issues and industry/market trends	x	x	x	x
One single-user download of each new or revised IPC standard within 90 days of publication (with approximately 50 standards documents developed annually, that represents an average savings of more than \$2,400 each year)	x	x	x	x
50% discount on IPC standards	x	x	x	x
Significant discounts on IPC publications and training materials	x	x	x	x
Significant discount on exhibiting at IPC events, including IPC APEX EXPO	x	x	x	x
Reduced registration rates on IPC conferences and other educational events	x	x	x	x
Access to participate in IPC market research studies (along with complimentary report for each study in which company participates)	x	x	x	x
One All Access Package registration to IPC APEX EXPO		x	x	Includes two registrations
Your choice of one registration to IPC TechSummit or two registrations to other IPC technical conferences		x		x
One registration to IPC's annual Capitol Hill event			x	x
One copy of <i>IPC International Technology Roadmap for Electronic Interconnections</i>		x		x
One registration to an IPC management/business conference			x	x
Two registrations to IPC technology webinars		x		x
One copy of a Fast Facts market research study			x	x

Enterprise Package — For companies that recognize the importance of giving multiple company sites access to IPC membership benefits, the **Enterprise Package** provides Classic Membership to employees at select locations, plus additional discounts, unlimited complimentary admission to quarterly webinars and 50% registration discount to all official IPC events in North America and Europe

For more information about IPC's membership options and packages, visit www.ipc.org/membership or contact the Member Success team at membership@ipc.org.

"Juki gets tremendous value from our IPC membership ... we get quarterly market data which would cost us thousands of dollars if we commissioned it on our own. The industry standards generated by IPC committees allow us to design our equipment with certainty that it will meet industry requirements. The returns for our company are so great, they are beyond calculable."

Bob Black
President and CEO
Juki Automation Systems Inc.

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Visit www.IPC.org/offices for the locations of IPC offices worldwide.

to **WORK** for your **COMPANY**

Choose the Best Membership Option for Your Company

With a growing portfolio of member benefits and products and services, IPC provides membership options that deliver savings on key products and services. Whether you prefer IPC's Classic Membership, or need the added focus of technology or business-related products and services, IPC has a membership option for you.

Classic Membership

IPC's Classic Membership provides core benefits to all employees at the company site or facility:

- 24/7 online access to members-only resources, including original articles and presentations on the latest technical issues and industry/market trends
- One single-user download of each new/revised IPC standard within 90 days of publication
- 50% discount on IPC standards
- Significant discounts on IPC publications and training materials
- Significant discount on exhibiting at IPC events, including IPC APEX EXPO
- Reduced registration rates on IPC conferences and other educational events
- Access to participate in IPC market research studies (free reports to participating companies)

Business Package

Offering all of the benefits of IPC's Classic Membership, the Business Package Membership provides additional benefits valued at more than \$2,300:

- One All Access Package registration to IPC APEX EXPO*
- One registration to IPC's annual Capitol Hill event
- One registration to an IPC management/business conference
- One copy of a Fast Facts market research study

Technology Package

Offering all of the benefits of IPC's Classic Membership, the Technology Package Membership provides additional benefits valued at more than \$2,300:

- One All Access Package registration to IPC APEX EXPO*
- Choice of one registration to IPC TechSummit or two registrations to other IPC conferences
- One copy of *IPC International Technology Roadmap for Electronic Interconnections*
- Two registrations to IPC technology webinars

Business & Technology Package

Get the most value from your IPC membership with the Business & Technology Package that builds on IPC's Classic Membership, plus:

- Two All Access Package registrations to IPC APEX EXPO
- Choice of one registration to IPC TechSummit or two registrations to other IPC conferences
- One registration to IPC's annual Capitol Hill event
- One copy of *IPC International Technology Roadmap for Electronic Interconnections*
- One registration to an IPC management/business conference
- Two registrations to IPC technology webinars
- One copy of a Fast Facts market research study

Enterprise Package

For companies that recognize the importance of giving multiple company locations access to IPC membership benefits, the Enterprise Package provides Classic Membership to all employees at select locations, plus:

- Additional membership discounts beyond Classic Membership
- Unlimited complimentary admission to quarterly webinars
- 50% registration discount to all official IPC events in North America and Europe

Put the resources of the entire industry behind your company by joining IPC today!
Learn more at www.ipc.org/membership.



Why upgrade now?

When you upgrade your membership, you receive complimentary access to key IPC events and relevant technology or market information that can help you advance your business goals and enhance competitiveness — all at a savings of more than \$1,000 compared to à la carte pricing. Plus, because events are bundled into your membership, you can enjoy the convenience of going through the budgetary approval process only one time instead of several times a year.

Even if your membership anniversary is months away, you can take advantage of the added value of IPC's new membership packages today! Your current membership will be prorated and applied to your new membership package.